

4. Related Market segment relating to the subject industry.
 5. Requirement of Infrastructure facilities.

Services	Requirement
Electricity	KVA
Water (per day)	Ltr
Land for setup buildings, area for loading & unloading, collection of wastes (please attach a layout)	perches
Telephone facility.	No of line

6. Man power requirement

Description	Existing Industry		Proposed Industry		Total	Working hours	
	Skilled	Un skilled	Skilled	Un skilled		Per day	Per annum
Direct employment							
In direct employment							

Source of Manpower	Existing Industry				Proposed Industry			
Description	Qty.	Salary per month	Total month	Total Annum	Qty.	Salary per month	Total month	Total Annum
Direct Employment								
Administration								
Production								
Marketing								
Indirect Employment								
Administration								
Production								
Marketing								
Total Requirement								

7. Details of Project

(Please specify the following details of existing industry as well as the proposed project which is expected to be set up at Industrial Estate)

7.1 Fixed Capital (Land with building, machinery and other) :

7.2 Working Capital (current assets Vs current liabilities) :

7.3 **Total Project Cost**

Description	Existing Industry	Proposed Industry	Total
Fixed capital			
Land			
Building & Other			
Machinery & Fitting			
Vehicles			
Cost of Supplying Electricity			
Cost of Supplying Water			
Other Fixed assets			
Other			
Working Capital			
Total Project Cost			

8. **Source of Finance**

Project Funding Summary

Source	Existing Industry	Funding Plan (Proposed Industry)					Total
		1	2	3	4	5	
Total							

- 8.1 Contribution (sole proprietor, partners, share holders (Rs.) :
- 8.2 Bank Loan (Rs.) :
- 8.3 Others (Rs.) :
- 8.4 Statement on Project Profitability :

9. **Annual Operational Cost**

Description	Existing Industry	Proposed Industry	Total
Variable Cost			
Wages & EPF			
Raw material Cost			
Maintenance of Machinery			
Sales advertising			
Fixed Cost			
Salaries & EPF			
Administrative Overheads			
Total			

10. Anticipated sales

Description	Exported Rs.		Local Rs.		Total Rs.
	Existing	Proposed	Existing	Proposed	
Annual Sales turnover					
Other revenue					
Total					

11. Annual Budget for Overheads

Description	Existing Industry	Proposed Industry	Total
<u>Production overheads</u>			
Machinery maintenance & repairs			
Depreciation			
Buildings 5%			
Machinery 10%			
Equipment 20%			
Furniture 20%			
Total production overheads			
<u>Administration overheads</u>			
Managers salary			
EPF 15%			
Electricity			
Stationery & Postage			
Total administrative overheads			
<u>Marketing Overheads</u>			
Advertising			
Total marketing overheads			

12. Balance Sheet

Description	Existing Industry (As at the end of year)	Proposed Industry (Projected)
<u>Assets</u>		
Fixed assets		
Less-Description		
Net fixed assets		
Cash at the end of year		
Total Assets		
<u>Liabilities</u>		
Equity Contribution		
Loan Capital		
Cumulative Retained profit		
Total		

Profitability statement

Description	Existing Industry	Proposed Industry
Annual Production		
Net production (1% off)		
Unit Price		
Sales revenue		
Less BTT 10%		
Production Cost		
Direct Materials		
Direct Wages & EPF		
Production overhead		
Total Production Cost		
Gross Profit (1-2) Less		
Marketing overheads		
Administration overheads		
Net Profit after description		
Add: Description		
Profit before description		
Return on investment		
Return on sales		
Breakeven point		
Payback period		

14. Other information

14.1 Source of energy.

(Please specify the type of fuel you apply for the process of production.)
eg. Solar, fire wood, wind, waste materials, electricity, fossil fuel etc.

14.2 Waste products & disposal.

Please specify the type of wastages discharge to the environment.
eg. Solid wastes, effluent, garbage, domestic sewer, sound, air, vibration etc.

14.3 How to minimize the impact of environmental hazards if available due to process of production.